



**International Association
of NLP-Institutes (IN)**

www.NLP-Institutes.net
www.nlp-worldcongress.net
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FAQ regarding the different membership levels and the sealing process

1. Which free of charge membership levels has the IN?

There are the following membership levels without yearly membership fee:

1. „NLP Communication, IN" (40 hours / 5 days)
2. "NLP Practitioner, IN" (130 hours / 18 days)
3. "NLP Master, IN" (130 hours / 18 days)
4. "NLP Trainer, IN" (130 hours / 18 days)

You need a certificate with an IN seal (can be post sealed) for the respective membership level.

The one time admission fee is 40 €

You find the required qualification needed for the respective membership level on the website:

www.nlp-institutes.net/standards.php (for the short version see the table under FAQ 7).

Special qualification, for example. „Advanced NLP Communication, IN“, „NLP-Business-Practitioner, IN“, „NLP-Health-Master, IN“, „NLP-Sales-Trainer, IN“ etc. (Requirements see FAQ 6.) are listed on the website under the respective basic membership level „NLP Communication, IN“, „NLP-Practitioner, IN“, „NLP-Master, IN“, „NLP-Trainer, IN

<http://www.nlp-institutes.net/infoszeigen/members.php>

You find a listing according to countries under www.nlp-institutes.net/infoszeigen/search.php

2. Which fee required membership levels has the IN?

There are the following membership levels with yearly membership fee:

- a) „NLP Master Trainer, IN at an experienced IN Member Institute“ (100 € yearly membership fee). Certificates of these NLP Master Trainer, IN are certificates of the experienced IN membership Institute. These NLP Master Trainer, IN seal only for the experienced IN Member Institute under supervision of the head of the experienced IN Member Institute.
- b) „NLP Master Trainer, IN in cooperation with an experienced IN Member Institute“ (150 € yearly membership fee). Certificates of these NLP Master Trainer, IN are certificates of the respective NLP Master Trainer, IN. The cooperation exists, as agreed, in the form of supervision, counselling, coaching and/or mentoring.
- c) „NLP Master Trainer, IN“ as head of an experienced IN Member Institute (150 € yearly membership fee for the Institute and 100 € for each „NLP Master Trainer, IN“)

In the first membership year the membership fee is reduced to the amount of month.

Only the 3 membership levels a) to c) have the right to seal. Every seal entitled IN member is shown in alphabetically order under: www.nlp-institutes.net/infoszeigen/sealEng.php

Only NLP Master Trainer who are listed there have the right to seal.

You find the required qualification needed for the 3 seal entitled membership levels a) to c) in the table below (see FAQ 7.).

3. Who can appoint somebody as NLP Master Trainer IN in the form of a) to c)?

Only the appointment commission of the IN can appoint someone as seal entitled „NLP Master Trainer, IN“ in the form of a) to c) and as experienced IN member Institute.

The appointment commission of the IN can in individual cases (after consulting the authorized IN-President of the relevant country) ask for a written description of the work as „NLP-Master Trainer, IN“ (30 pages: self-conception, competencies, USP, Seminar concepts, adjoining methods), in special cases with colloquium (4 days), as foundation of the appointment decision.

4. Who has the right to conduct post sealing at the IN?

Every sealing authorized „NLP Master Trainer, IN“ of the levels a) to c) (see FAQ 2.)

may post seal other people qualified in NLP, when convinced that the NLP competences of the person in question meet the requirements of the IN. The new IN sealed certificate needs to note “Post sealed on the basis of.... (Keywords on what has been accredited)...”.

As an alternative, the IN Office is as well authorized to post seal. The IN Office charges 120 € plus a fee of 15 € for each seal. Post sealing of certificates of institutes well-known to the IN (e.g. IANLP, ECA, DVNLP) are charged only 60 € plus 15 € for each IN seal

A sealing authorized „NLP Master Trainer, IN“ sets his/her own price for IN seals and for post sealing including the verifying of documents.

4. Who validates comparable competencies at the IN?

The IN President of the country in question needs to assess the comparable competence of the submitted documents and certificates due to his/her ability to speak the native language and understand the national culture. If needed, the IN president of the country will carry out any necessary post sealing. It is his/her responsibility and decision to set the price for IN seals and for post sealing including the verifying of documents.

If there is no IN President in the country in question then the **IN Office** is in charge..

6. Who can certify special qualifications at the IN?

Special qualification, such as „NLP-Business-Practitioner, IN“, „NLP-Health-Master, IN“, „NLP-Sales-Trainer, IN“ etc. are only allowed to be sealed with a written approval of the responsible commission of the IN. The content of the special qualification, the build up on the initial qualification and the testing of the specialization should be presented thoroughly to the responsible commission of the IN for the allowance.

Advanced Qualification do not need a written allowance: Anyone, who books coaching in addition to his or her "normal" IN certificate, to implement the contents of the respective standard, can obtain from a "NLP Master Trainer, IN" (see level a to c at FAQ 2.) an IN certificate of the Advanced Level. The coach needs to be qualified at least as "NLP Trainer, IN". The contents of the (Advanced) coaching need to be the application of the contents of the respective training. The coachings need to take place in substantial agreement with the "NLP Master Trainer, IN" who certifies.

We offer with the Advanced Certificates a support for the application of the content of the NLP trainings for every day live and for business.

The amount of coaching hours for an Advanced Certificate is for „Advanced NLP Communication, IN" 3 hours and for "Advanced NLP Practitioner, IN", "Advanced NLP Master, IN" und "Advanced NLP Trainer, IN" in each case 10 hours.

For Neuro Linguistic Psychology (instead of Neuro Linguistic Programming) see point 11 at FAQ 10.

7. How profound is the competence of a „NLP Master Trainer, IN“?

You can see in the table of the next page, that a seal entitled „NLP Master Trainer, IN at a experienced IN Member Institute and a „NLP Master Trainer, IN in cooperation with an experienced IN Member Institute“, has acquired at least 126 days with all in all 920 hours live qualification

The head of an experienced IN Member Institute has acquired at least 252 days with 1.830 hours live qualification.

Please compare our Ethics and quality standards (Counselling/Supervision/Mentoring of NLP Trainer, Assistant qualification, training hours, ...) with other NLP associations.

8. What are the requirements at the IN for assistanceship?

Assistanceship, that are required for an appointment of a seal entitled membership level, need to take part **after a trainer training**. A trainer training is needed in order to verify the quality of the professionalism of the qualification between the „NLP Master Trainer, IN“ and the participants on the level of a trainer.

Practical examination takes part within the assistance through multiple take over of the training under supervision/coaching/mentoring for a respectively limited time and a respectively limited task with always 360 degree feedback.

A written examination takes part through an appropriate written assistance report in which the assistant demonstrates his and her learning experience in a qualified manner.

Exceptional regulations; In substantiated exceptional cases with respective competencies an assistance can take part through conducting trainings in close and intensive cooperation with the head of an experienced IN Member Institute and under close and intensive coaching, supervision and mentoring. These exceptional cases need permission in each individual case through the training commission of the IN.

More details about the requirements of assistanceship are discussed in the training commission of the IN.

A sealing of the assistances is only obligatory after the respective results of the training commission of the IN.

9. Are there any more regulations regarding the certification process?

There are the following general regulations regarding the certification process:

- 1. Rule 1:** A certification training with an IN graduation can be offered and conducted only by an IN appointed and on the IN website officially listed "NLP Master Trainer, IN" (see the 3 levels of NLP Master Trainer, IN under FAQ 2 and the table at FAQ 7) who is approved by the IN (see: www.nlp-institutes.net/infoszeigen/sealEng.php).. Every training has to be conducted from the very beginning by a "NLP Master Trainer, IN", who is responsible for the training and supervises the written and oral tests. This also applies to cooperation with other seminar providers.
- 2. Rule 2:** The above-mentioned certification training has to be conducted, at least 80% of the time, by an approved "NLP Master Trainer, IN". The remaining 20% of the training can be conducted under the supervision and responsibility of the approved "NLP Master Trainer, IN". It depends on the responsible "NLP Master Trainer, IN" whether the presence of the trainer is necessary during the training or if a systematic preparation and wrap-up is sufficient.
- 3. Rule 3:** To emit IN certificates, the IN approved "NLP Master Trainer, IN" has to conduct the training for at least 20% of the time. The other 60% of the training can be conducted by another trainer from the organization, if that trainer has been accepted by the heads of the IN. To make things easier some organizations or trainers can be generally declared as accepted (e.g. IANLP, DVNLP, INLPTA, Judith DeLozier, Robert Dilts, Connirae Andreas, Steve Andreas, Kris Hallbom, Tim Hallbom, Charles Faulkner, ...).. The remaining 20% of the time are handled as mentioned in rule 2.

An IN certificate has to include the following: A Statement that the IN guidelines have been met, the IN seal, the duration of the course with precise information regarding training days and hours, date of the first and last day of the course, signature of the "NLP Master Trainer, IN", and the title of the correct qualification: "NLP-Communication, IN", "NLP-Practitioner, IN", "NLP-Master, IN", "NLP-Trainer, IN"

The following statement is optional: "Because of the high quality of this training it may be recognized as ECTS credit points in academic studies in psychology with a focus on NLP and Coaching."

10. Which advantages has a membership at the IN?

A membership at the IN has the following advantages:

1. The active **promotion of the good reputation of NLP** through the spreading and support of the very high ethics and quality standards for which the IN stands world wide.
2. The active **support of the scientific research of NLP** through active promotion of researches regarding NLP, such as they are conducted at the Universidad Central de Nicaragua as part of MA and Ph.D. studies in psychology with a focus on NLP and Coaching www.nlp-institutes.net/UCN.php
3. The active **participation in the practical further development of NLP**, e.g. through the exchange of scientific findings, that proof contents of NLP trainings, through the development of new NLP interventions, through participating in researches regarding NLP, through initiating new research regarding NLP, ...
4. The active **exchange with other committed NLP experts** in relevant NLP issues on professional high level in the intern discussion forum for IN members. The content that is mentioned under 3. is listed in the intern membership area too.
5. The promotion of the **NLP & Coaching World Congresses of IN & ICI** with the opportunity to exchange opinions and experiences live on an international level about the actual further developments of NLP: www.nlp-worldcongress.net
6. **Free of charge presentation of your profile** that you can always update with the possibility to have links to your website. This profile shows up on the IN website and can be used for NLP related promotion and activities.
7. **Free of charge advertising of your own NLP related seminars and activities** that you can always update yourself with the possibility to have links to your website. An additional random selected mini part of these advertisements is shown at the right border on the very highly visited index website of the IN.
8. **Free of charge use of the IN-Logo** on your own website, your business card, your letter paper, your t-shirt, ...
9. **Certification with IN seals:** „NLP Master Trainer IN“ on all 3 levels (see FAQ 2. and table on FAQ 7.) can certify the international high quality and ethical IN standards.
10. **Recognition of ECTS credit points:** „NLP Master Trainer IN“ on all 3 levels (see FAQ 2. and table on FAQ 7.) may write on their certificates: „Because of the high quality of this training it may be recognized as ECTS credit points in academic studies in psychology with a focus on NLP and Coaching.“
11. **Sealing of special qualifications incl. „Neuro Linguistic Psychology“**(instead of Neuro Linguistic Programming): „NLP Master Trainer IN“ on all 3 levels (see FAQ 2. and table on FAQ 7.) can seal special qualifications after clearing the details with the training commission of the IN, e.g.: „NLP Business Practitioner, IN“, „NLP Health Master, IN“, „Systemic NLP Master, IN“, „NLP Sales trainer, IN“, ... and on all NLP qualifications levels of the IN „Neuro Linguistic **Psychology**“ through participation in scientific accompanying research of their own seminars and the integration of professional psychological knowledge in their own trainings.
12. **Free of charge membership at the International Association of Coaching Institutes ICI** when you are qualified as coach (Fundamental Coaching Skills, ICI“, „Coach, ICI“, „Master Coach, ICI“): www.coaching-institutes.net