



**International Association of NLP-Institutes (IN)**  
**International Association of Coaching Institutes (ICI)**



**The 5 pillars of the distance learning studies**  
**M.A. and Dr./Ph.D. in Psychology**  
**with a focus on Communication (NLP) and Coaching**

- 1<sup>st</sup> pillar: A definite interest in research and a research project** that guides the student through his studies. It is reflected upon on the learning platform and discussed with other students. It will also be the main subject of the coaching that accompanies the studies.
- 2<sup>ed</sup> pillar: Basic knowledge in psychology** that is always being examined on it's definite, practice related value for the chosen research project. For example: Scientific theory and ethics, Research methods (incl. empiricism/statistic), General psychology, Differential & personality psychology, Social psychology, Developmental psychology, Neuro science, Work- & Organizational psychology, Clinical psychology, Communication & interaction.
- 3<sup>rd</sup> pillar: Areas of focus in Communication (NLP) and Coaching** where the approved basic knowledge of trainings of NLP and Coaching is deepened and reflected on a more profound quality level.
- 4<sup>th</sup> pillar: Practical experience in Communication (NLP) und Coaching** through approved sealed trainings in communication that are not included in the academic studies will be accredited as ECTS credit points after evaluation by the University.
- 5<sup>th</sup> pillar: Coaching of the study success** accompany the studies in every semester. It will be accredited as ECTS Credit points after appropriate written reflection and evaluation by the University.

IN & ICI are entrusted by accredited universities in Nicaragua and Mexico as independent consultants, for the scientific design of studies in psychology focused on communication (NLP) and coaching. Sealed trainings in communication, e.g.: „NLP-Communication, IN“, „NLP-Practitioner, IN“, „NLP-Master, IN“, „NLP-Trainer, IN“, „Coach, ICI“, „Mastercoach, ICI“, as well as sealed special qualifications of IN and ICI ([www.nlp-institutes.net/standards.htm](http://www.nlp-institutes.net/standards.htm)) can be approved for the studies. These studies require concrete practical experiences in communication that are a constitutive part of these studies and therefore are approved as ECTS credit points.

The studies are conceived as distance learning studies with a high amount of practical work. You are free to choose time and place of your studies. Required exams can be conducted in major cities all over the world.

More information can be found on the websites of:

IN & ICI: [www.nlp-institutes.net/UCN-E.htm](http://www.nlp-institutes.net/UCN-E.htm) and the UCN: [www.ucn.edu.ni/inter/nielsen](http://www.ucn.edu.ni/inter/nielsen)

IN and ICI cooperate for international quality controlle and studies with NLP & Coaching also with the University Azteca in Mexico: [www.coaching-institutes.net/Universidad-Azteca.htm](http://www.coaching-institutes.net/Universidad-Azteca.htm)